
Positron Signs IPConnectX as Official Reseller

MONTREAL, April 8th, 2009 – Positron announced today that IP ConnectX Corp is an official member of the Positron Partner program and will soon be reselling Positron solutions to the marketplace. This represents the first step for IP ConnectX to resell the powerful and flexible Asterisk® based solutions from Positron who offer the first integrated “Blade” solution.

“This is a very exciting time for us,” said Richard McGravie, President of Positron Telecom. “We are launching an innovative company offering solutions in the telephony market which simplifies complex communications and work with existing technologies, resulting in lower company expenditures. Our mission is to revolutionize the way other technologies integrate with telephony while leveraging open source applications such as Asterisk and Kamailio.”

“We are very pleased to work with Positron and are proud to be a member of their partner organization,” said Alex Bichuch, Managing Partner for IP ConnectX Corp. “The Positron solutions allow us to bring projects such as VoIP telephony applications, to the small and medium size businesses and value-add integrators around the country. In these economic times we need a solution that can start small and provides pay as you grow features – Positron delivers!”

Many of today’s telephony solutions were architected over five years ago and struggle to blend within the IP world. Positron Telecom breaks down that barrier. Traditional telephony PBX boards only provide the telephony interface, which have complicated drivers that can have operating system issues and require a complex installation process that is prone to failure. The Positron Telecom solution integrates the PBX, incorporates telephony and IP ports and installs as an Ethernet adapter, which makes its operating system independent, thus requiring no additional drivers.

“Having a native Ethernet interface built into our PCI cards and routers allows application developers to focus on SIP based telephony, which is the wave of the future,” said McGravie. “Positron Telecom focuses its solutions on SIP, VoIP and PBX technologies, to add value to applications such as Voice, Video and Fax over IP.”

Positron is launching a wide range of products for the Telephony and PBX market, including PCI boards with four FXO, four (4) ISDN Bri, E1/T1 interfaces as well as external gateways with four FXO, two FXS, E1/T1 interfaces, music on hold jacks, paging support, dual USB, compact flash and four (4) port Ethernet switch. All solutions come with an intuitive browser based configuration, multi lingual support and flexibility to add custom scripts.

About IP ConnectX Corporation

IP ConnectX Corporation, established in August 2006, is one of Ontario's leading solutions oriented resellers, service providers and consultation firms. The company specializes in providing and servicing computer resources, network resources, local and wide area systems, custom TCP/IP solutions, as well as integrating them into existing UNIX, Microsoft and Linux environments.

IP ConnectX is a leader in providing “best of breed” technologies, with the personnel to meld these technologies into custom solutions. The experienced and certified staff provides reliable solutions to both public and private sector clients throughout Ontario and Atlantic Canada. Unlike other companies, the diverse product certifications held by the staff ensure that clients are never forced into a “canned” solution with inherent limitations.

About Positron Telecommunications System Inc.

Positron Telecommunications Systems Inc., established in January 2008, creates, develops and markets sophisticated VoIP equipment for enterprise communication and collaboration through communication service providers. The company’s products integrate VoIP and traditional telephony in stand-alone systems that combine ease of use with powerful functionality. Its VoIP devices connect analog devices (telephone, fax and modem) to an IP-Network and gateways, connect PSTN users to an IP Network or analog PBX, as well as Key Systems to an IP-Network.

For more information, please contact:

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