
Positron Signs DCS Americas as Official Reseller

MONTREAL, May 5th, 2009 – Positron announced today that DCS Americas is an official member of the Positron Partner program and will soon be distributing Positron solutions to the marketplace focusing on Latin America. This represents the first step for DCS to resell the powerful and flexible Asterisk[®] based solutions from Positron who offer the first integrated “Blade” solution.

“DCS Americas makes a welcome addition to our Partner Program,” said Richard McGravie, President of Positron Telecom. “With their experience and reach into the Latin American markets, we see DCS Americas as a key partner. Their personal support and wealth of technical knowledge are a great addition to our easy to use integrated and powerful PBX solutions.”

“Positron’s integrated PBX products fulfill many needs for the Latin American market,” said Luiz Miranda, President of DCS Americas. “The simple ‘no drivers’ support for their telephony boards is revolutionary. It is great to work with a manufacturer who actually listens to the market and provides great support for Latin America.”

Positron Telecom has created a partnering program to meet the many needs of the market place. Through innovation, support and sharing of ideas, this program can be profitable and beneficial to all parties. The program is designed to establish distribution and reseller partnerships with independent software vendors (ISVs), system integrators, consultants and other technology companies. These companies will benefit from integration with, or distribution of, Positron products globally or within a specific territory.

Many of today’s telephony solutions were produced over five years ago and struggle to integrate within the IP world. Positron Telecom breaks through that obstacle. Traditional telephony PBX boards only provide the telephony interface, which have intricate drivers that can have operating system issues and require a complex installation process that is prone to failure. The Positron Telecom solution incorporates the PBX, telephony and IP ports and installs as an Ethernet adapter, which makes it operating system independent, thus requiring no additional drivers.

About DCS Americas

DCS Americas distributes products to Brazil and South America. Their business is focused on VoIP, traditional Telephony Products, Unified Communications, IP & IP Enabled Components, Gateways & Integrated Systems, Signaling & SS7 Components, TDM Boards & Software, Serial Protocol Adapters, Fax Server and VoIP Products.

About Positron Telecommunication System Inc.

Positron Telecommunication Systems Inc., which was established in January 2008, creates, develops and markets sophisticated VoIP equipment for enterprise communication and collaboration through communication service providers. The company’s products integrate VoIP and traditional telephony in stand-alone systems that combine ease of use with powerful functionality. Its VoIP devices connect analog devices (telephone, fax and modem) to an IP-Network and gateways, connect PSTN users to an IP Network or analog PBX, as well as Key Systems to an IP-Network.

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